

July 21, 2009

Balanced Scorecard Institute Selected to Improve Strategic Performance of Ethiopian Health Sector

Federal Ministry of Health, in Collaboration with Ministerial Leadership Initiative, Announces Contract Award

Cary, NC – The Ethiopian [Federal Ministry of Health](#) (FMOH) in collaboration with the [Ministerial Leadership Initiative for Global Health](#) (MLI) has selected the [Balanced Scorecard Institute](#) to improve strategic performance throughout the health system of Ethiopia.

For the past two years, FMOH staff led a *pilot implementation* of a balanced scorecard strategic planning and management system at the Federal level. Based on the results from the pilot program, the Ministry wants to expand usage of the balanced scorecard throughout the entire national health system. The balanced scorecard approach will allow all participants in the system to understand how their performance contributes to the achievement of FMOH strategic objectives, and help align the Ministry vision with the work people do on a day-to-day basis.

MLI and FMOH believe that the full implementation of the Balanced Scorecard will serve as an important tool for planning, monitoring and managing health sector development activities efficiently and effectively in Ethiopia. MLI and FMOH engaged the Balanced Scorecard Institute based upon the *Institute's experience* in implementing the BSC framework within the public sector and based upon the FMOH's successful pilot program which was built using the Institute's [Nine Steps to Success](#)[®] public sector balanced scorecard framework.

About MLI: MLI is a four-year initiative funded by the Bill & Melinda Gates Foundation and the David and Lucile Packard Foundation that seeks to strengthen the leadership capacity of Ministers of Health and their senior staff to advance policy in the areas of health financing for equity, donor harmonization in health, and reproductive health. MLI is a program of [Realizing Rights](#) at [The Aspen Institute](#). MLI partners are [Results for Development](#), the [Council of Women World Leaders](#), and the [World Health Organization](#).

About the Balanced Scorecard Institute: The Balanced Scorecard Institute (BSCI), a Strategy Management Group company, helps clients create sustainable high-performance organizations through training, facilitation, technology, and consulting services. BSCI serves industry, government and nonprofit clients worldwide. Services include strategic planning and business management, [performance measurement](#), [change management](#), and [business intelligence](#) technology. For more information about the Balanced Scorecard Institute, visit <http://www.balancedscorecard.org> or call 919-460-8180.

For more information:

Gail Perry
919-460-8180
GPerry@balancedscorecard.org